MODEL. CONNECT. INVOLVE.[™]



THERE ARE 22 SALESDAYS THIS MONTH

sun. mon. tue. wed. thu. fri. sat. 02 03 04 **N**8 $\mathbf{09}$ 16 15 18 COLUMBUS DAY 1 22 23 24 25 26 02 27 28 29 ___ HALLOWEEN

OCTOBER REMINDER

MODEL. CONNECT. INVOLVE.

[SIMPLY]

Model the behavior you want to see. **Connect** with the people you lead. **Involve** them as much as possible.

That's it. Wonderfully simple.

Get the book, watch the video, and shop the products at InspireYourPeople.com/Lead

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LOVE YOUR PEOPLE®





sun. mon. tue. wed. thu. fri. sat. 05 06 07 **()X** LIGHT SAVING TIME ENDS 2 13 Δ VETERANS DAY 19 20 21 22 23 24 25 26 27 THANKSGIVING DAY

NOVEMBER REMINDER

LO E PEOPLE

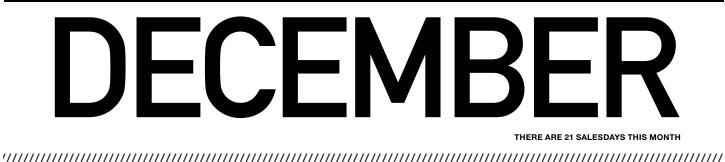
To Love Your People: Contribute. Be kind. Be patient. Be honest. Encourage people. Apologize. Forgive. Thank people. It's time to sweep away the eggshells and make good things happen. We do that, it all works.

Get the Love Your People booklet and watch the video at InspireYourPeople.com/Love

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SMILE & MOVE .





sun. mon. tue. wed. thu. fri. sat. 02 03 04 05 06 R (TWO-TWELVES) 18 16 19 2 26 27 28 22 23 CHRISTMAS EVE **CHRISTMAS DAY NEW YEAR'S EVE**

*SMOLSTICE: SOLSTICE FOR A SMOVER

DECEMBER REMINDER

To Smile: Wake up. Be thankful. Be approachable. Complain less. Smile more. **To Move:** Start early and go long. Go beyond expectations. Have a sense of urgency. Be resourceful and resilient.

smile&move

Get the Smile & Move book and watch the video at InspireYourPeople.com/Smile

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