

OCTOBER

THERE ARE 22 SALES DAYS THIS MONTH



| sun. | mon. | tue. | wed. | thu. | fri. | sat. |
|------|--------------------|------|------|-----------------|------|------|
| 29 | 30 | 01 | 02 | 03 | 04 | 05 |
| 06 | 07 | 08 | 09 | 10 | 11 | 12 |
| 13 | 14 COLUMBUS DAY | 15 | 16 | 17 | 18 | 19 |
| 20 | 21 | 22 | 23 | 24 | 25 | 26 |
| 27 | 28 | 29 | 30 | 31 HALLOWEEN | 01 | 02 |

OCTOBER REMINDER



MODEL. CONNECT. INVOLVE.

Model the behavior you want to see.
Connect with the people you lead.
Involve them as much as possible.

That's it. Wonderfully simple.

Get the book, watch the video, and shop the products at InspireYourPeople.com/Lead

